

# CURRICULUM VITAE

## Proposed role in the project:

1. **Family name:** Dimitriou
2. **First name(s):** Georgios
3. **Date of birth:** 5-7-1947
4. **Nationality:** Greek
5. **Civil status:** Married
6. **Education:**

Institution [Date from-Date to]	Diploma(s) or Degree(s) obtained
TECHNISCHE HOCHSCHULE DARMSTADT, Germany (1966-1972)	Mathematics & Computer Science Dipl. Math.
LOUISIANA STATE UNIVERSITY, New Orleans, USA (1972)	Business Administration, M.B.A.
CONTROL DATA INSTITUT, Frankfurt, Germany (1973)	Systems Analysis

## 7. Language Skills: Indicate competence on a scale of 1 to 5 (5-excellent; 1-basic):

Language	Reading	Speaking	Writing
English	5	5	5
Greek	5	5	5
German	5	5	5
French	4	2	3

## 8. Membership of Professional Bodies:

Association for Computing Machinery (ACM)  
Institute of Electrical and Electronics Engineers (IEEE)  
Gesellschaft fuer Informatik (GI)  
Greek Mathematical Society  
POSIX Group for the standardization of UNIX  
Working Group 9.5 IFIP.  
Greek Management Association

## 9. Other Skills:

- Authorised Consultant on Evaluation of Industrial Investments and Business Plans (Greek Ministry of Development )
- Wide experience in auditing, designing and implementing ICT Systems in the public sector.
- Wide experience in design and implementation of ICT Systems, e-government, e-business and Database Design.
- Very good knowledge of Central and Eastern European and CIS countries mentality and culture.
- Training experience in the public sector (Greek Ministries and Ministries in the CIS Countries).

## 10. Present Position:

Management Consultant

## 11. Key Qualifications:

- Experience as **Project Director** and **Team Leader** of large international donor technical assistance projects

- Planning, Management and Evaluation of Operational and Development Programmes
- Evaluator of regional development and industrial investment projects
- Planning, Management and Evaluation of financial/budgeting systems and auditing of Information Technology Policies and Procedures for Public bodies and Ministries.
- Design of IT systems for monitoring, management and evaluation of Programs (Operational Programs, PHARE, ISPA, Interreg, etc.
- Design of tailor made IT Project Management Systems
- Experience of capacity building including Training and the development of training material in Information Technology and Business Planning in public bodies in transition countries.

## 12. Specific experience in:

Botswana	2-4/ 2007
Uzbekistan	3-5/2006
Kosovo	4/2002 – 9/2004
Russia	11/1992 - 2/1996; 12/2000-12/2001
Kazakhstan	12/1993 - 5/1994
Armenia	12/1993 - 5/1994
Georgia	12/1993 - 5/1994; 12/2000,2001
Ukraine	11/1996; 6/1999
Belarus	11/1994
most of NIS	1993
Mongolia	03/1995; 10/1995-09/1996; 2/1999
Romania	1996-2003

## 13. Professional experience:

Date	Location	Company	Position	Description
1.08.2007 - Today	Thessaloniki Greece		Management Consultant	<ul style="list-style-type: none"> <li>• Technical Evaluator for EU-Projects</li> <li>• Evaluator of Industrial Investments and Business Plans (Greek Ministry of Development )</li> <li>• IT Consultant for many Greek and German companies</li> </ul>
1/ 2004 – 31.07.200 7	Thessaloniki Greece	German-Hellenic Chamber of Industry and Commerce	Business Development Manager	<p>Responsible for national, international and EU-Projects.</p> <p>Example: Project financed from the German Ministry of Economics and Technology.</p> <p><b>Project Description:</b> Consult, Design, Build and Operate of an international Internet-based Marketplace for Renewable Energy Sources for the:</p> <ul style="list-style-type: none"> <li>• Facilitation of networking facilities between the RE-stakeholders</li> <li>• Provision of an e-business infrastructure</li> <li>• Analysis of business and financing opportunities</li> <li>• Provision of each country's national policy frameworks</li> <li>• Promotion of international co-operation</li> <li>• Public Awareness</li> <li>• Exploration of trading technologies and services</li> <li>• Exchange of information and discussion on issues related to RE</li> </ul>

Date	Location	Company	Position	Description
2-4/2007	Gaborone Botswana	Asa-Institut GmbH	STE	<p><b>Technical Assistance to Support Tax Administration Reform in Botswana</b></p> <p><b>Project description:</b> The specific objectives of the assignment are to develop Information Technology Policies and Procedures for future software development and to ensure security integrity on one side and on the other side, to support the development of new Financial Regulations and the integration of information sharing between the Finance &amp; Administration Division departments responsible for payroll, asset management and procurement and the Human Resources Division at the Botswana Unified Revenue Service (BURS).</p> <p><b>Required outputs:</b></p> <ul style="list-style-type: none"> <li>• Undertake a review of the Information Technology Division, taking note of its internal capacity and the BURS Strategic Plan 2006-09 for developing its revenue management systems and administrative support systems, in order to advise on the optimal levels for BURS in-house IT capacity and outsourced service provision, to ensure the most efficient and effective combination of the two, and to ensure that BURS has sufficient capacity to manage current and intended out-sourced technical expertise;</li> <li>• By applying regional and international best practice, advise on the most efficient and effective methods for obtaining technical services to support in-house capacity, and advise on the procurement process, including scoping, project definition, contracting requirements, and project implementation &amp; monitoring;</li> <li>• By applying regional and international best practice, advise on the most efficient and effective methods for securing the data and systems maintained and operated by BURS (taxpayer and non-taxpayer information) to ensure the highest level of security and continued integrity of the information and systems.</li> </ul>
3-5/2006	Tashkent Uzbekistan	European Profiles S.A.	STE	<p><b>“Further Deepening of Democratic Reforms in Uzbekistan” EuropeAid/116336/C/SV/UZ</b></p> <p><b>Activities:</b></p> <ol style="list-style-type: none"> <li>1. Assist in the development of the concept of the information strategy of the I.C. of Oliy Majlis</li> <li>2. Review the Information Technology Department of the Parliament.</li> <li>3. Issuing new Information Technology Policies and Procedures for the Parliament.</li> <li>4. Following the delivery of equipment, purchased through the separate tender procedure, to assist in development of the intranet web site of the LC which will include: <ul style="list-style-type: none"> <li>• System requirements analysis</li> <li>• Design and coding (comments on the design)</li> <li>• Testing and pilot implementation (recommendations with regard to testing organisation)</li> </ul> </li> <li>5. Assist in the training organisation (recommendations)</li> <li>6. Participate in the Conference on <i>“New Information opportunities and participation of wider public in law making process as a component of democratization in Uzbekistan”</i></li> </ol>

Date	Location	Company	Position	Description
9/ 2003-8/2004	Pristina Kosovo	Infogroup S.A. (GR)	Project Director	<p><b>Project Director</b> in the EU- funded project managed by the European Agency for Reconstruction “<b>Agricultural Statistics and Policy Advisory Unit Kosovo</b>”  <b>Project Budget:</b> €1.629.230</p> <p><b>Project Description:</b> Provide resident and short-term technical assistance personnel in support of the strengthening of agricultural statistics, policy development and formulation capacity in the relevant governmental competent authorities in Kosovo, notably the future Ministry of Agriculture, Forestry and Rural Development and the Kosovo Office of Statistics.</p> <p>The objective of this intervention is to improve the availability, reliability and timeliness of agricultural statistics and enhance the administration’s capacity in statistical, micro - and macroeconomic as well as in legal analysis. The design and development of the Agricultural Statistics Database is a prerequisite.  The project is expected to contribute to the development of an enabling policy and regulatory framework and improved resource allocation in the agricultural sector in Kosovo.</p>
1/ 2001-11/ 2001	Bucharest Romania	Transtec (BE) Infogroup (GR)	LTE	<p><b>Strengthening the Ministry of European Integration</b>  <b>Budget:</b> €379.885</p> <p><b>Project Description:</b> The wider objectives of the project are to create an efficient Ministry of European Integration and improve its co-ordination role within the Romanian administration as a whole in terms of the accession preparation.  The specific objectives of the project are to :</p> <ul style="list-style-type: none"> <li>• Support the D.E.A. in managing and coordinating the implementation of the monitoring and assessment scheme, notably in setting up relevant monitoring and co-ordination inter-ministerial instruments.</li> <li>• Improve the structure and efficiency in managing the pre-accession, drawing up a needs assessment, based on the identification of core functions performed by the Department.</li> <li>• Develop an efficient institutional and administrative Department for European Affairs (DEA) based on the job training comparable with the best European practice.</li> </ul>
1/ 2000-8/ 2000	Tbilissi Georgia	Infogroup (GR)	STE	<p><b>Business Plan for the restructuring of Higher Education in Georgia</b>  <b>Project Description:</b> Presentation of methodologies for planning, designing and organizing a Business Plan targeting the restructuring of Higher Education in the National University of Tbilisi - Georgia.</p> <ul style="list-style-type: none"> <li>• Study tour and training in Greece (25 participants from the University, the Ministry of Education and Central/Local Government Authorities involved in educational developments)</li> <li>• On the spot drafting of the Business Plan through a locally established Business Planning Office that bought relevant equipment (PC, S/W, etc.)</li> <li>• Technical Assistance for the finalization of the Business Plan.</li> <li>• Presentation of the Business Plan to the Prime Minister, the Minister of Education, the University professors and staff.</li> </ul>

Date	Location	Company	Position	Description
1/ 2000 - 12/ 2000	Berlin Germany	TU Berlin DAI- Labor	External Consultant	<p>"Intelligent Agents in Telecommunications".</p> <p><b>Projects:</b></p> <ul style="list-style-type: none"> <li>• Intelligent and mobile agents and their applicability to service and network management.</li> <li>• Communications Management Process integration Using Software Agents.</li> <li>• Agent Based Mobile Access to Multimedia Information Services.</li> <li>• Agent-based Traffic Telematics Services.</li> <li>• Smart Home. Agent System realizing a Smart Home service. Its purpose is the integration and joined control of any conceivable electronically controllable devices in a building.</li> </ul>
1999-2001	Moscow, St.Petersburg Russian Federation	Sviluppo (IT) Infogroup (GR)	LTE & Procurement Expert	<p><b>STE and Procurement expert in the TACIS project EDRUS 9705 "Integration of Former Military Personnel into Civil Society" , Budget: €3,864.640</b></p> <p><b>Project Description:</b> To develop the system of job creation primarily targeting citizens demobilised from the armed forces and members of their families.</p> <p>To maintain the role of the 23 regional training centres as centres for education and training, contributing to the process of social adjustment of demobilised military personnel.</p> <p>To develop policies, methodologies and approaches for development, by assisting three military towns located near military retraining centres in three different military retraining regions experiencing social tension as a result of the military reforms.</p> <p>To create within the executive authorities of the administrative parts of Russia, regional structures dealing with the issues of the social adjustment of people being demobilised.</p>
1998-1999	Bulgaria Cyprus, Romania, FYROM	Infogroup (GR)	STE	Design, Development and Implementation of an Administrative and Financial Monitoring System
10/97-4/99	Romania	Infogroup (GR)	STE	<p>Phare –Programme</p> <p><b>Local Access Network Planning for Rom –Telecom</b></p> <p>The objectives of the project were to:</p> <ul style="list-style-type: none"> <li>• Introduce a new concept concerning a local access planning</li> <li>• Increase the network efficiency and to optimise the routes</li> <li>• Speed the implementation of the network development and offering a good predictability tool</li> <li>• Create a framework for a good management and keeping permanently and up-to-date evidence</li> <li>• Harmonise with EU policies and prepare and issue new regulations and procedures</li> </ul>
1996-1997	Greece	Infogroup (GR) Greek Ministry of Interior	Team Leader	<p><i>Greek Ministry of Interior</i></p> <p><b>Strategic Master Plan for the reorganization of Public Administration through Information Technology.</b></p> <p>Project Objective:</p> <ul style="list-style-type: none"> <li>• Simplification of activities and management</li> <li>• Development of organizational and Management Information System for the modernisation of the Central, Regional, Prefectural and Local Administration</li> <li>• Creation of HW &amp; SW infrastructure</li> </ul>

Date	Location	Company	Position	Description
1995-1997	Ulaanbaatar Mongolia	Infogroup (GR) Sodetec (F)	Team Leader	<b>Education Information System in Mongolia, TACIS.</b> Budget € 600.000  <b>Project Description:</b> Design and implementation of a Management Information System linking the Ministry of Education with 5 Universities in Ulaanbaatar.
1993-1996	12 N.I.S.	CRI(L) BIVAC(F) Infogroup (GR)	LTE	TACIS Programme. <b>“Study on the Customs Computerisation of the 12 N.I.S.”</b>  <b>Project Description:</b> To assist in the computerisation of the Custom Services of the New Independent States of the Former Soviet Union.  The Project was divided into three phases: Phase I: Collection of user requirements from the 12 N.I.S. Phase II: Feasibility studies on three pre-selected Republics. Phase III: Functional specifications of a common Customs Information System.
1993-1997	Moscow Russian Federation	ELEA OLIVETTI Spa(I),Gopa (G),Sodetec (F), Infogroup (GR)	LTE	<b>Tacis “Ex-Officers Retraining Programme for the Russian Republic 1993-1997”, Project Budget 14MEuro.</b>  <b>Project Description:</b> Its aim was to train 16.000 former officers and provide them with the know-how either to start up a new business by themselves or to work in another business. The first stage of the programme provided Russian professors with the know-how to become course instructors and career counsellors. These sessions, using modern teaching methods at venues across Italy, Germany, France and Greece have produced 440 specialists to run courses in 15 regional training centres in the Russian Federation.
1980 - Today	Greece & Germany		Management Consultant	<ul style="list-style-type: none"> <li>• Technical Evaluator for EU-Projects</li> <li>• Evaluator of Industrial Investments and Business Plans (Greek Ministry of Development )</li> <li>• IT Consultant for many Greek companies</li> <li>• External IT Consultant for Siemens AG – Munich, Germany</li> </ul>
1978 - 1980	Greece	Military Service		Military Service (Ballistic Department )
1974 - 1978	Germany	European Space Operations Centre (ESOC)	Systems Analyst	Member of the programming team for the satellites ESRO - IV, ANS, COS - B and Meteosat- 1. Responsible of the Control Software for COS-B.

## 15. Other relevant information:

### Teaching & training

- Numerical Analysis, Introduction to Database Theory T.H. Darmstadt (Germany)
- Business planning and Information Technology related courses in various countries (TACIS and Phare projects)
- Information Technology, Relational Databases, Greek Productivity Center.

- Office Automation, HELEXPO.
- Information Technology, Databases in Governmental Applications, Greek National Center of Public Administration.

#### **PUBLICATIONS - CONFERENCES**

- “Simulation in der Oekonometrie”. Control Data, Frankfurt, Germany, 1974.
- “Technology Assessment and Creativity”, International Society for Technology Assessment. 2nd International Conference, Ann Arbor Michigan, USA, October 1976.
- “The ESRO-IV Data System”, ESOC Report, 1976.
- “A Methodology for Location of Nuclear Power Plants”. IV Symposium for Operations Research, Saarbruecken, Germany, September 1979.
- “Expert Systems as an Aid in Software Production”. TELECON 84, Thessaloniki, Greece, August 1984.
- “The Impact of Expert Systems on Design”, COMPEURO, Hamburg, Germany, May 1987.
- “AI in Software Engineering”, ORAIS 89, Hamburg, Germany, July 1989.
- “AI in Software Engineering - The SDES Project”. 14th - Symposium on Operations Research, Ulm, Germany, September 1989.
- “Software Reliability”, RRES 91, Milan, Italy, April 1991.
- “Internet-based Marketplace for Renewable Energy Sources”, The 3<sup>rd</sup> World Wind Energy Conference, Beijing, China, November 2004.
- “Internet-based Marketplace for Renewable Energy Sources”, World Renewable Energy Congress (WREC 2005, Innovation in Europe), Aberdeen, Scotland, 22-27 May 2005
- “A PV Market: The Case of Greece”, 17<sup>th</sup> International Photovoltaic Science and Engineering Conference, Fukuoka, Japan, Dec. 3-7 2007.
- Various publications in journals and newspapers concerning ICT issues.